



Electrification of a Chemicals plant

NAP – Mar 2022

Pieter Popma

Electrification Technologist
Shell Global Solutions NL

Definitions & cautionary note

The companies in which Shell plc directly and indirectly owns investments are separate legal entities. In this [report] “Shell”, “Shell Group” and “Group” are sometimes used for convenience where references are made to Shell plc and its subsidiaries in general. Likewise, the words “we”, “us” and “our” are also used to refer to Shell plc and its subsidiaries in general or to those who work for them. These terms are also used where no useful purpose is served by identifying the particular entity or entities. “Subsidiaries”, “Shell subsidiaries” and “Shell companies” as used in this [report] refer to entities over which Shell plc either directly or indirectly has control. Entities and unincorporated arrangements over which Shell has joint control are generally referred to as “joint ventures” and “joint operations”, respectively. Entities over which Shell has significant influence but neither control nor joint control are referred to as “associates”. The term “Shell interest” is used for convenience to indicate the direct and/or indirect ownership interest held by Shell in an entity or unincorporated joint arrangement, after exclusion of all third-party interest.






This [report] contains forward-looking statements (within the meaning of the U.S. Private Securities Litigation Reform Act of 1995) concerning the financial condition, results of operations and businesses of Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management’s current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Shell to market risks and statements expressing management’s expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as “aim”, “ambition”, “anticipate”, “believe”, “could”, “estimate”, “expect”, “goals”, “intend”, “may”, “milestones”, “objectives”, “outlook”, “plan”, “probably”, “project”, “risks”, “schedule”, “seek”, “should”, “target”, “will” and similar terms and phrases. There are a number of factors that could affect the future operations of Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this [report], including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell’s products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, judicial, fiscal and regulatory developments including regulatory measures addressing climate change; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; (m) risks associated with the impact of pandemics, such as the COVID-19 (coronavirus) outbreak; and (n) changes in trading conditions. No assurance is provided that future dividend payments will match or exceed previous dividend payments. All forward-looking statements contained in this [report] are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional risk factors that may affect future results are contained in Shell plc’s Form 20-F for the year ended December 31, 2020 (available at www.shell.com/investor and www.sec.gov). These risk factors also expressly qualify all forward-looking statements contained in this [report] and should be considered by the reader. Each forward-looking statement speaks only as of the date of this [report], [insert date]. Neither Shell plc nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this [report]. The content of websites referred to in this [report] does not form part of this [report].

We may have used certain terms, such as resources, in this [report] that the United States Securities and Exchange Commission (SEC) strictly prohibits us from including in our filings with the SEC. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website www.sec.gov

To be used if the SKY 1.5 scenario is discussed or mentioned in the disclosed materials

This **[report]** contains data and analysis from Shell's Sky 1.5 scenario. Shell Scenarios are not intended to be projections or forecasts of the future. Shell scenarios including the scenarios contained in the [Report/Booklet/Video/Presentation] are not Shell's strategy or business plan. When developing Shell's strategy, our scenarios are one of many variables that we consider. Ultimately, whether society meets its goals to decarbonize is not within Shell's control. While we intend to travel this journey in step with society, only governments can create the framework for success. The Sky 1.5 scenario starts with data from Shell's Sky scenario, but there are important updates. First, the outlook uses the most recent modelling for the impact and recovery from COVID-19 consistent with a Sky 1.5 scenario narrative. Second, it blends this projection into existing Sky (2018) energy system data by around 2030. Third, the extensive scaleup of nature-based solutions is brought into the core scenario, which benefits from extensive new modelling of that scale-up. (In 2018, nature-based solutions required to achieve 1.5°C above pre-industrial levels by the end of this century were analysed as a sensitivity to Sky. This analysis was also reviewed and included in the IPCC Special Report on Global Warming of 1.5°C (SR15).) Fourth, our new oil and natural gas supply modelling, with an outlook consistent with the Sky 1.5 narrative and demand, is presented for the first time. Fifth, the Sky 1.5 scenario draws on the latest historical data and estimates to 2020 from various sources, particularly the extensive International Energy Agency energy statistics. As with Sky, this scenario assumes that society achieves the 1.5°C stretch goal of the Paris Agreement. It is rooted in stretching but realistic development dynamics today but explores a goal-oriented way to achieve that ambition. We worked back in designing how this could occur, considering the realities of the situation today and taking into account realistic timescales for change. Of course, there is a range of possible paths in detail that society could take to achieve this goal. Although achieving the goal of the Paris Agreement and the future depicted in Sky 1.5 while maintaining a growing global economy will be extremely challenging, today it is still a technically possible path.

Main take away

LEVERAGE ELECTRIFICATION OVER CONVENTIONAL	FUEL & GAS BALANCE	UPGRADES TO ELECTRIC GRID INFRASTRUCTURE	ENERGY COSTS	GOVERNMENTAL CONDITIONS
				
Due to increased safety, higher availability, reduced maintenance, a more uniform heat flux.	Establish waste to product value chains to replace the low value waste stream (currently used as fuels) with renewable power sources.	Upgrade infrastructure of local grid to increase capacity. Reduce the cost of grid infrastructure. Brings resilience as national grids aim to decarbonise over time.	Electrification will become more cost effective as the cost of renewable power continues to decline.	Favorable conditions include CO ₂ pricing, project subsidies, carbon intensity mandates, meeting SO _x & NO _x restrictions.

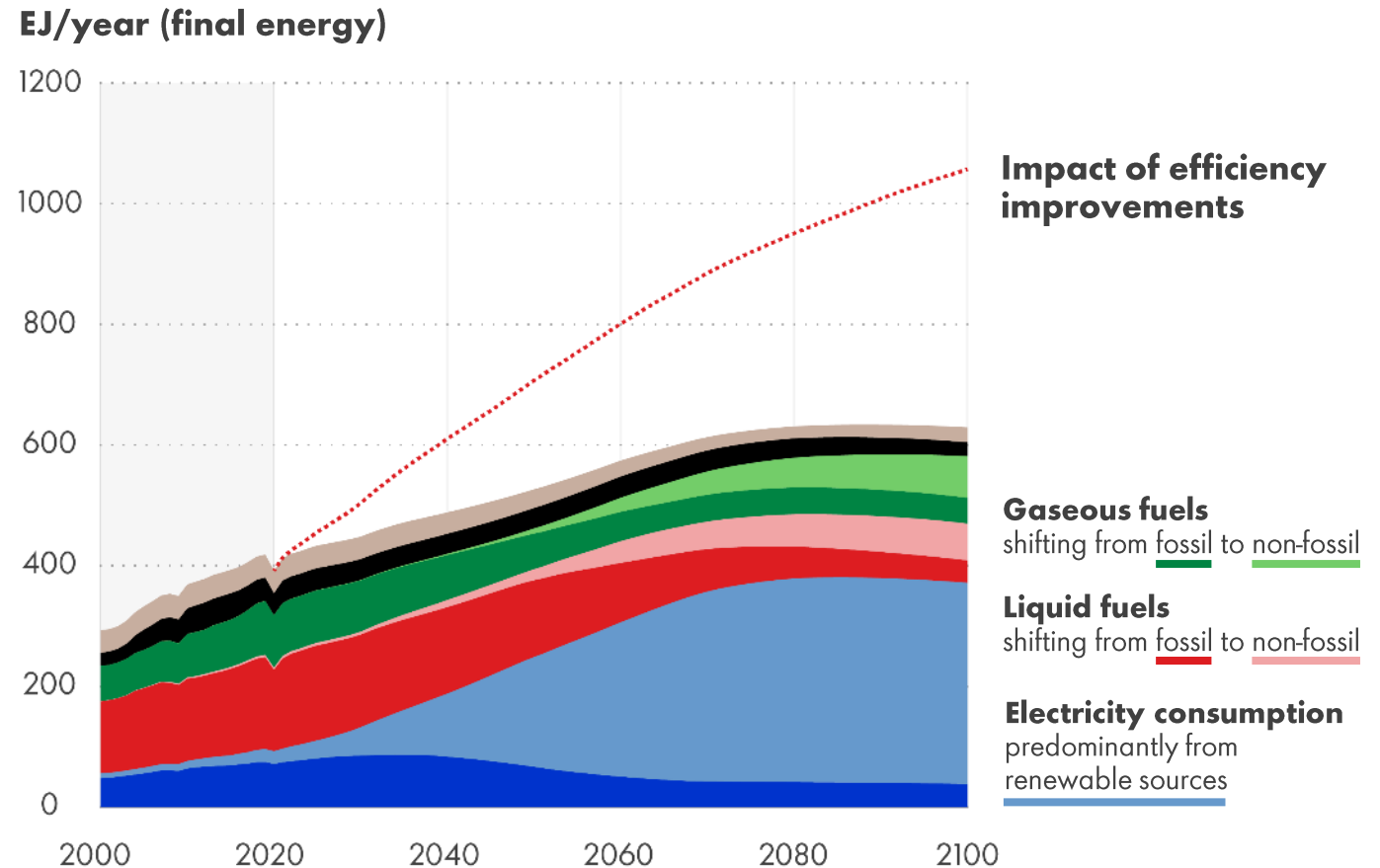
Agenda

- Electrification
 - Why
 - &Shell?
- Electrification of a Chemical plants
 - Equipment electrification
 - Dilemma's

Why electrification - 5 COMMON ENERGY TRENDS ACROSS ALL OUTLOOKS

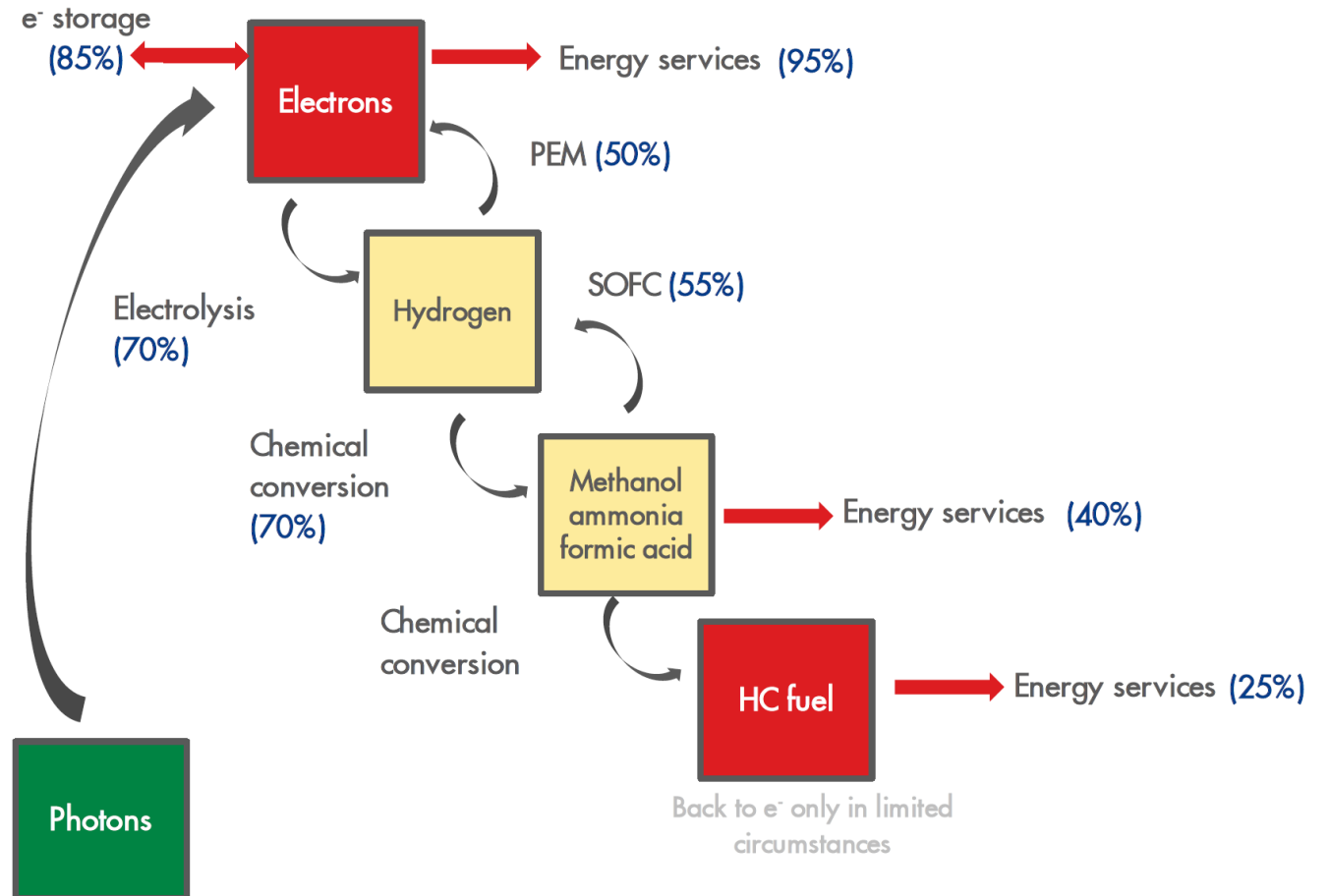
1. Growing energy needs and efficiency
2. Oil and natural gas remain important in key services
3. Emissions removal makes a contribution
4. Need for molecular fuels in hard-to-electrify sectors – increasingly decarbonised
5. Deep electrification from Renewable sources

Example: Total final consumption of energy – Sky 1.5 scenario



Why electrification - Direct usage of electricity most effective way to consume

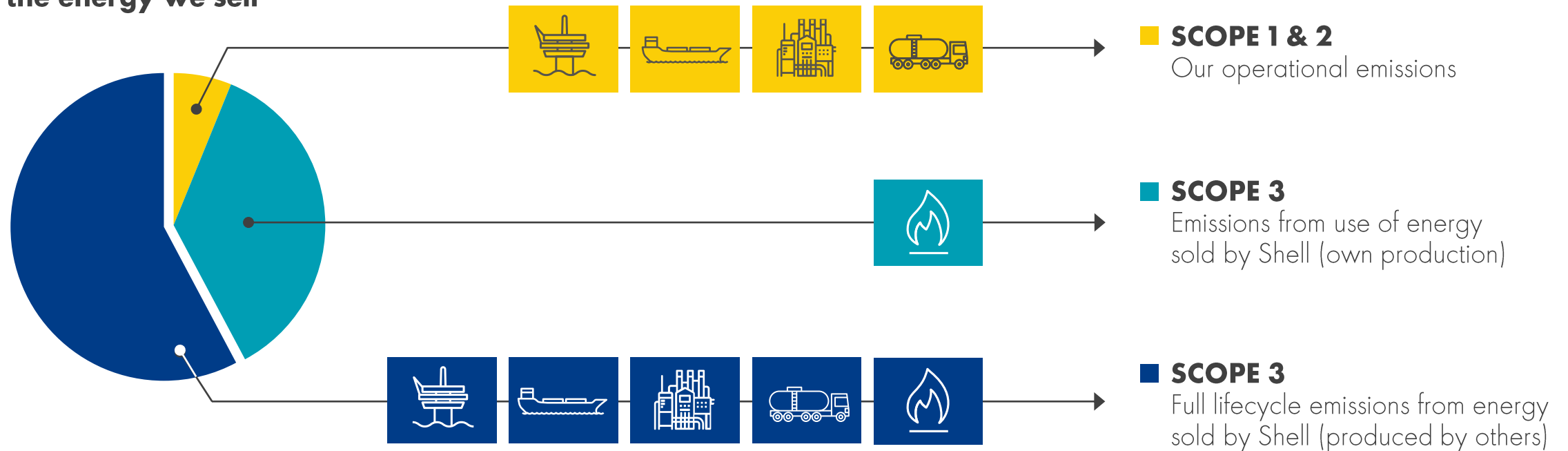
- Basic physics: electricity is high-quality energy
- Direct usage of electricity is the most cost-effective way to consume renewable electricity
- Every conversion step reduces lowers overall efficiency



Why Shell? - climate target

Shell's target is to become a net-zero emissions energy business by 2050, in step with society's progress in achieving the goal of the UN Paris Agreement on climate change.

We address all emissions from the energy we sell

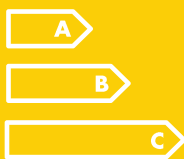


We believe our total carbon emissions from energy sold peaked in 2018 at around 1.7 Gtpa

Net-zero emissions from own operations by 2050 or sooner

Aiming to be net-zero on all the emissions from the manufacture of all our products¹

Ways to achieve the ambition



Energy efficiency

- Operational improvements
- Process optimisation
- Reducing flaring / venting / fugitives



Use of low-carbon energy

- Low- and zero-carbon electricity and steam
- Biofuels
- Hydrogen



Carbon sinks

- Carbon capture, utilisation & storage
- Nature-based solutions



Governance

- Potential GHG costs associated with operational GHG emissions
- Greenhouse gas energy management plans
- Performance standards or industry benchmarks for projects



Driving low carbon energy supply and solutions

Specific themes to help accelerate the energy transition and adopting to evolving consumption patterns



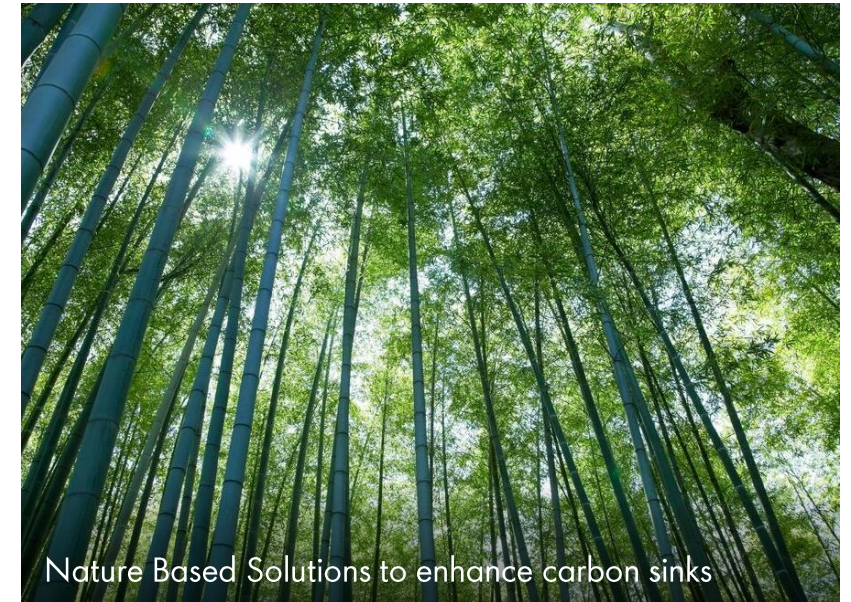
Electrification of demand



Circularity in manufacturing of products



Hydrogen supply and use



Nature Based Solutions to enhance carbon sinks

SHELL AND THE ELECTRICITY SYSTEM

Investments and acquisitions

- Solar-konzept Italia, Italy, 2022
- Powershop, Australia, 2022
- Savion, USA, 2021
- Signed agreements to build 800 MW in the UK, 2021
- Inspire Capital, USA 2021
- Ubitricity, UK, 2021
- Next Kraftwerke, Germany, 2021
- Emerald floating wind project, Ireland, 2021
- Qabas solar plant, Oman, 2021
- Hollandse Kust (noord), 2020
- Gangarri, Australia, 2020
- Shell Energy (formerly ERM Power), Australia, 2019
- EOLFI, FR, 2019
- Hudson Energy, UK, 2019 (Shell Energy Retail)
- Limejump, UK, 2019
- sonnen, Germany, 2019
- Greenlots, USA, 2019
- First Utility, UK, 2018 (Shell Energy Retail)
- Borssele 3 and 4, Netherlands, 2018
- Silicon Ranch, USA, 2018
- Cleantech Solar, Singapore, 2018
- NewMotion, UK and Europe, 2017
- Shell Recharge, UK, 2017
- MP2 Energy, USA, 2017
- WonderBill, UK, 2015

Electricity production

Electricity produced by Shell-operated and non-operated solar parks and wind farms

Electricity storage

Surplus energy storage solutions such as grid battery storage

Trading

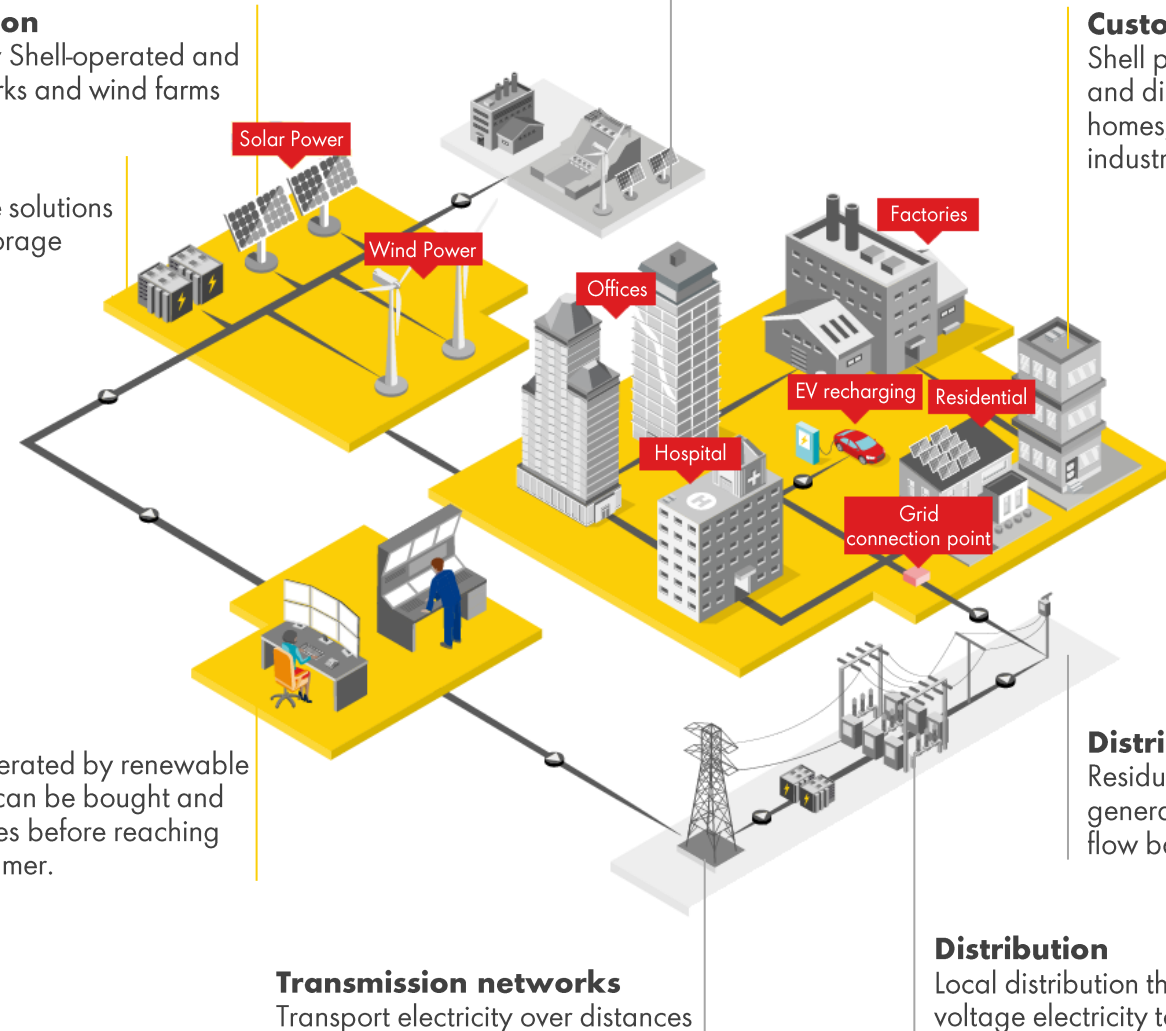
Electricity generated by renewable power plants can be bought and sold many times before reaching the final consumer.

Power offtake





Energy Shell buys from third parties, including from solar, wind, hydro and gas power facilities

Customers

Shell provides energy and digital products to homes, businesses and industrial customers



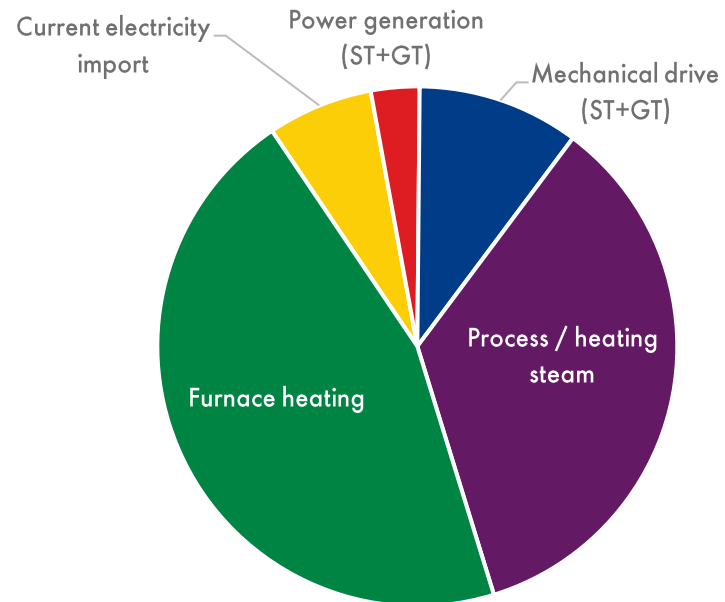
Electrification in a Chemical plant

LEVERAGE ELECTRIFICATION OVER CONVENTIONAL	FUEL & GAS BALANCE	UPGRADES TO ELECTRIC GRID INFRASTRUCTURE	ENERGY COSTS
			
Due to increased safety, higher availability, reduced maintenance, a more uniform heat flux.	Establish waste to product value chains to replace the low value waste stream (currently used as fuels) with renewable power sources.	Upgrade infrastructure of local grid to increase capacity. Reduce the cost of grid infrastructure. Brings resilience as national grids aim to decarbonise over time.	Electrification will become more cost effective as the cost of renewable power continues to decline.



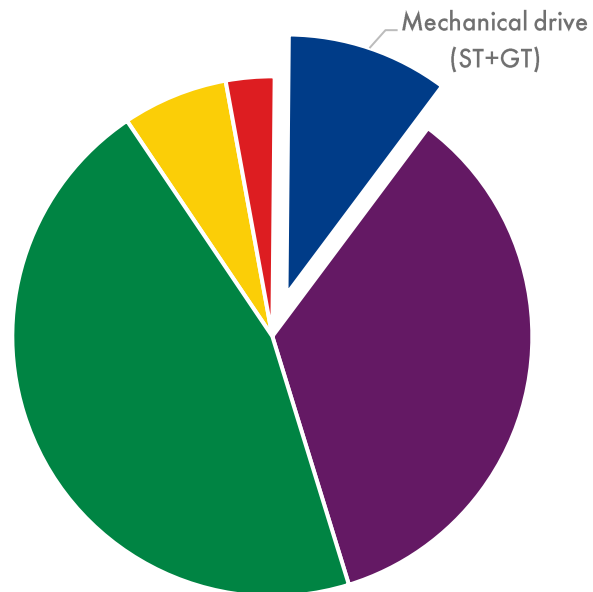
Equipment - What can be electrified?

Energy use (example) – Chemical plant

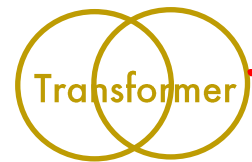


Equipment - What can be electrified?

Energy use (example) - Chemical plant

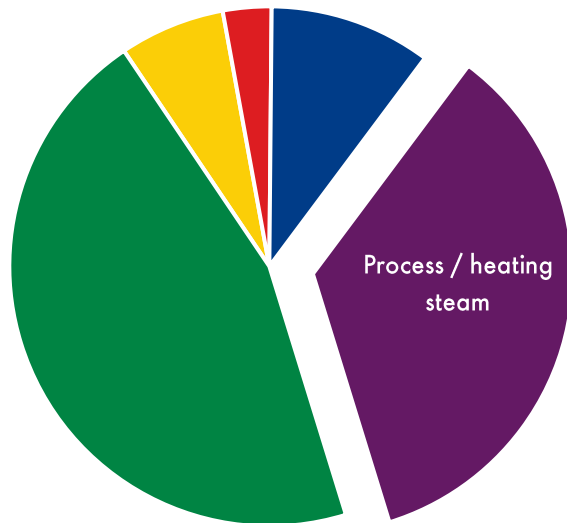


■ Mechanical drive → Electric motors



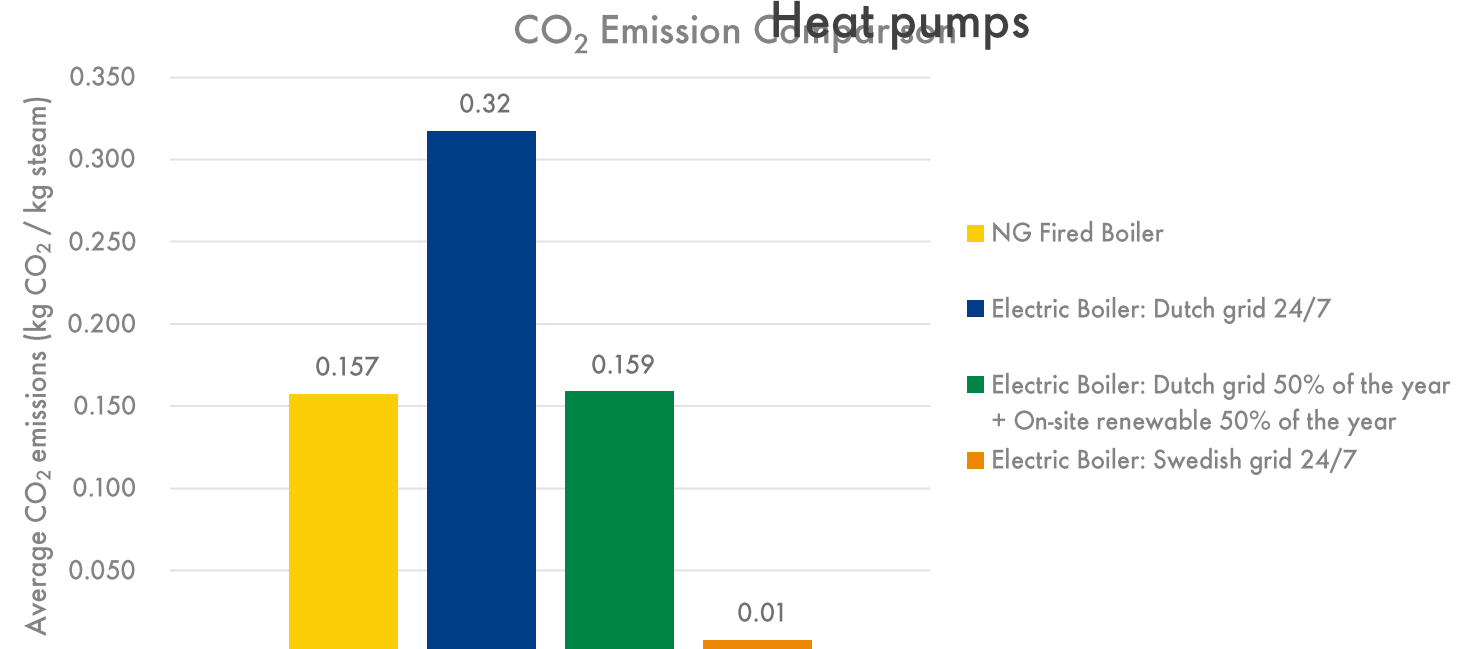
Equipment - What can be electrified?

Energy use (example) - Chemical plant



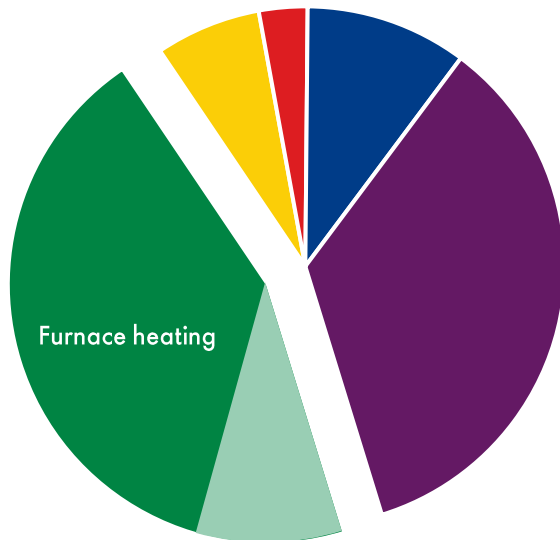
■ Gas boilers → Electrical boilers

Heat pumps



Equipment - What can be electrified?

Energy use (example) – Chemical plant

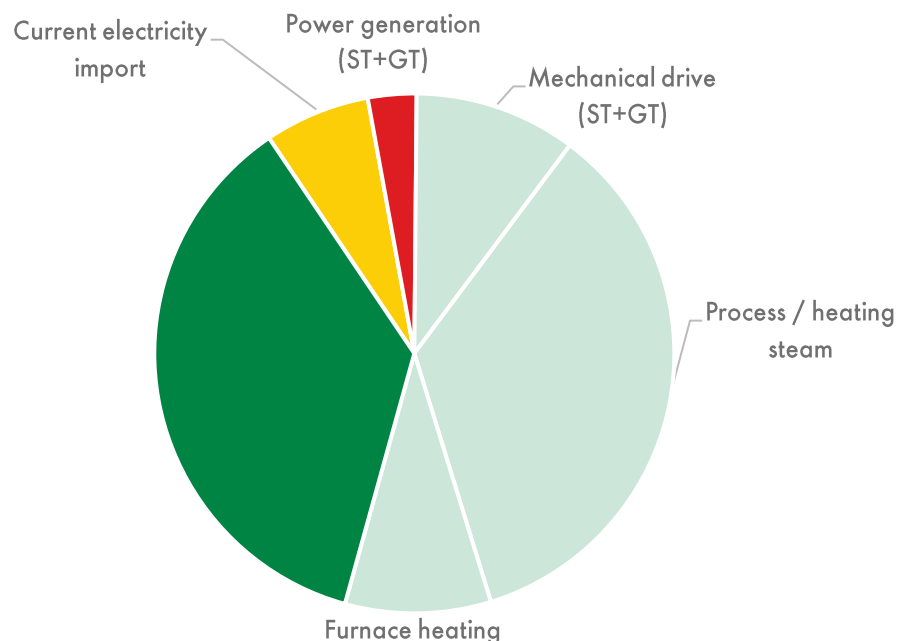


- Gas fired furnaces → electrical heaters
 - Different e-heaters types on the market
 - Applied for 1-phase non-fouling flows
 - Up to around 400 degC



Equipment - What can be electrified?

Energy use (example) – Chemical plant



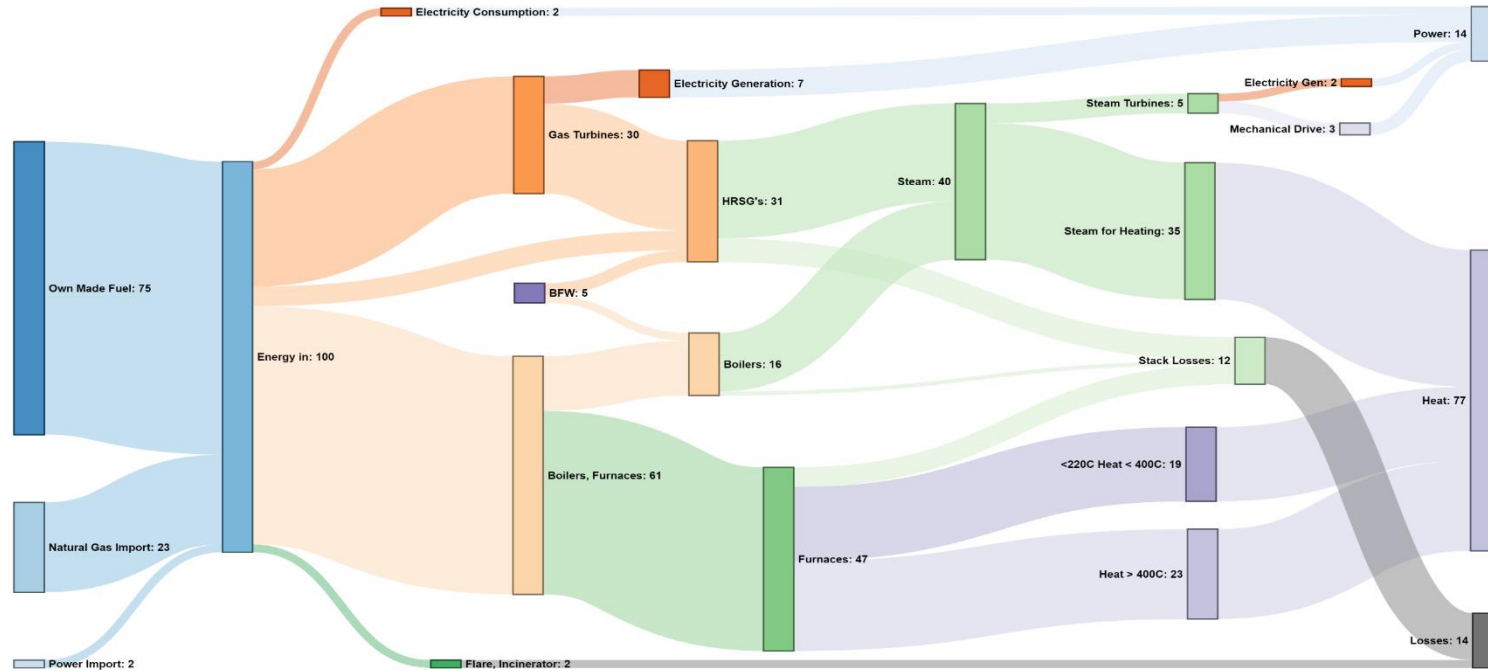
Electrification opportunities

- License to operate
 - Achieving CO₂ and NO_x emission reduction
- Operational
 - Reduced maintenance (e-motors, e-heaters)
 - Increased availability (e-motors, e-heaters)
 - Run length, start / stop
 - Increased safety (e-heaters)
 - Increased heat flux control (e-heaters)
 - Eliminating standby heat load loads (e-heaters)

Electrification – Dilemma 1: Fuel and gas balance

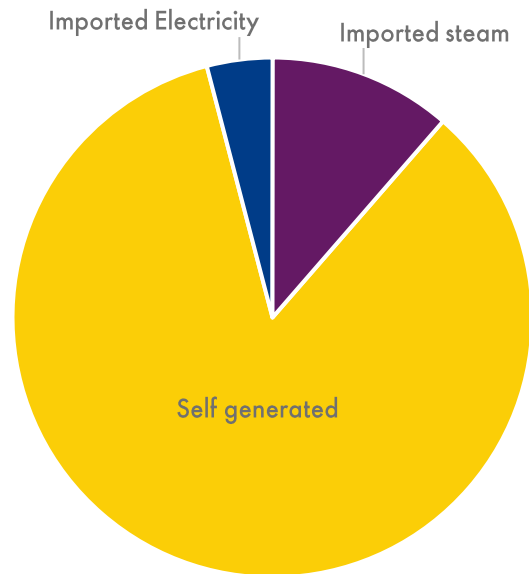
Energy intake (example) – Chemical plant

Energy balance (example)

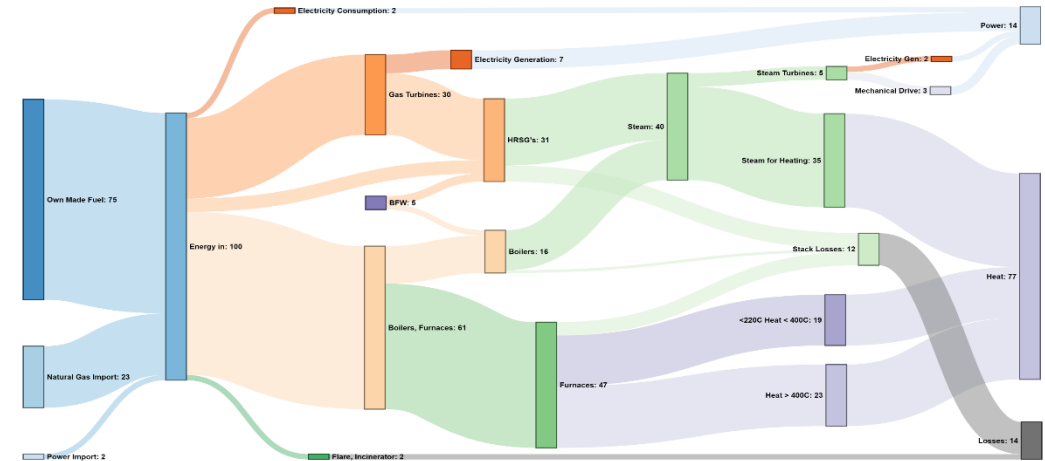


Electrification – Dilemma 1: Fuel and gas balance

Energy intake (example) – Chemical plant



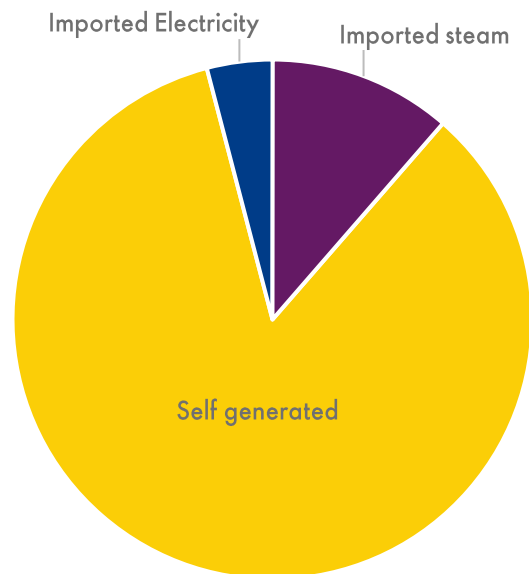
Energy balance (example)





Electrification – Dilemma 2: Electrical infrastructure cost

Energy intake (example) – Chemical plant



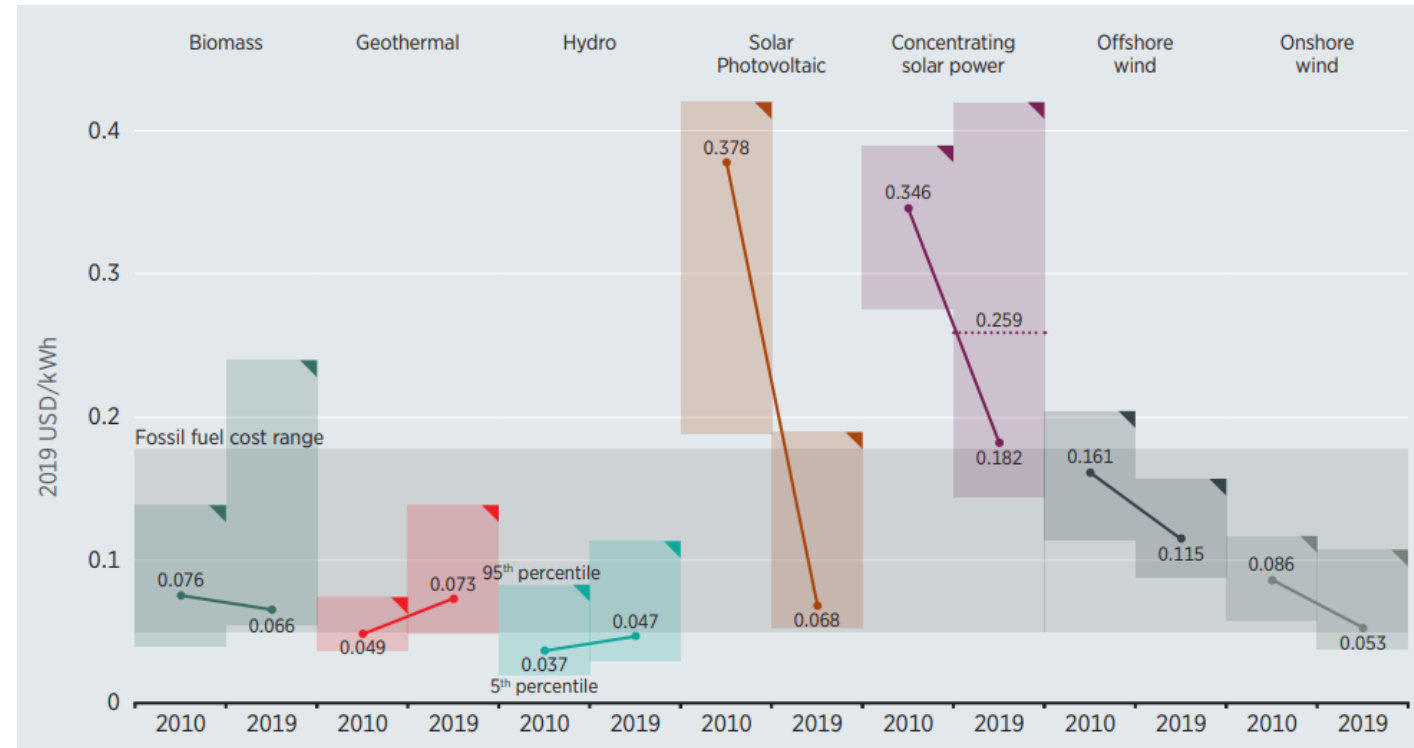
Cost depending on

- Small scale electrification:
 - Available spare capacity
- Large scale electrification
 - Greenfield / Brownfield deployment
 - Local availability of (renewable) power








Electrification – Dilemma 3: (Renewable) Power cost

- Renewable power cost or going down
 - Not the whole story:
 - Capacity factor wind: ~30-50%
 - Capacity factor solar : ~30%
- How much storage is required depends on:
 - Continuous / batch operation
 - Hybrid / full electrical



Source: Irena Power generation cost report 2019

Successful electrification depends on

LEVERAGE ELECTRIFICATION OVER CONVENTIONAL	FUEL & GAS BALANCE	UPGRADES TO ELECTRIC GRID INFRASTRUCTURE	ENERGY COSTS	GOVERNMENTAL CONDITIONS
				
Due to increased safety, higher availability, reduced maintenance, a more uniform heat flux.	Establish waste to product value chains to replace the low value waste stream (currently used as fuels) with renewable power sources.	Upgrade infrastructure of local grid to increase capacity. Reduce the cost of grid infrastructure. Brings resilience as national grids aim to decarbonise over time.	Electrification will become more cost effective as the cost of renewable power continues to decline.	Favorable conditions include CO ₂ pricing, project subsidies, carbon intensity mandates, meeting SO _x & NO _x restrictions.



Q&A

